

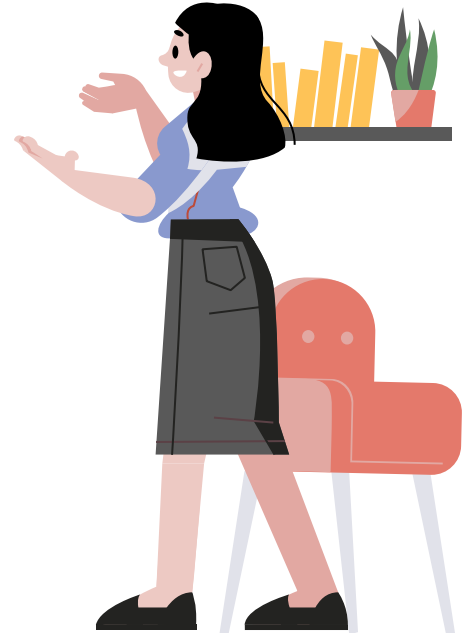
How to Ask Follow up Questions



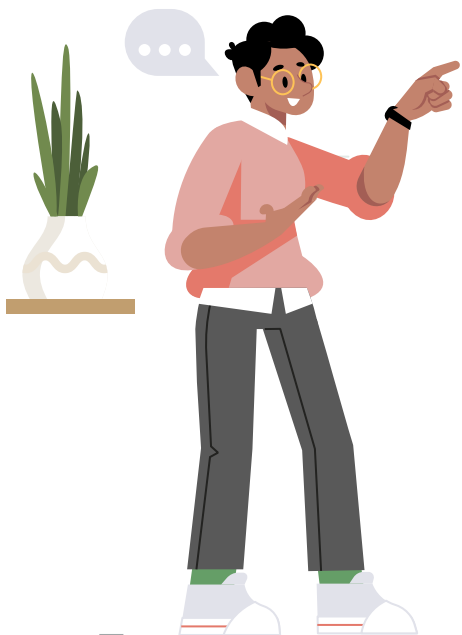
Bouncing Back/Clarification

Sentence starters

- Can you tell me more about_____?
- Could you elaborate on that/give me example?
- What do you mean by_____?



Digging Further



Sentence Starters

- Why

- How come?

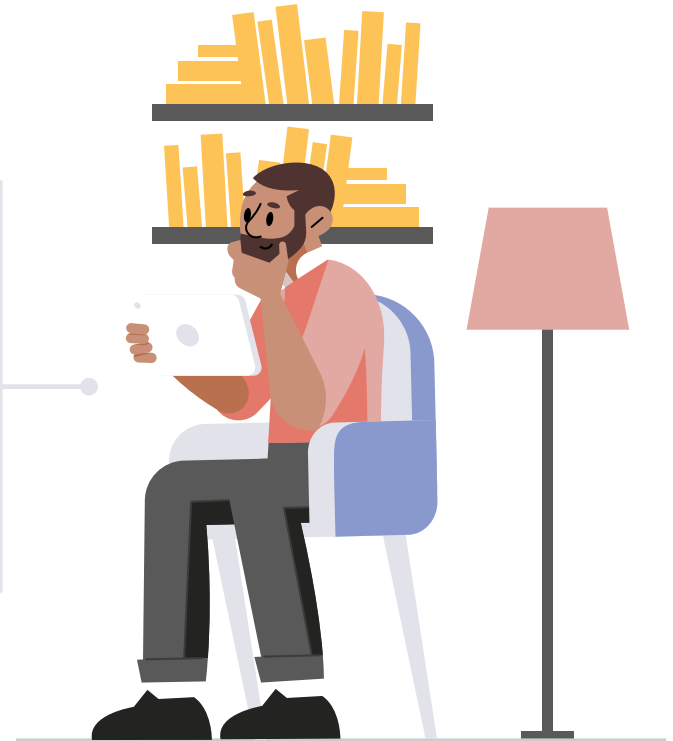
- What's the reason for that?

Rephrasing / interpreting / mirroring

01 Sooooo, you are saying that [xxx] ?” + wait

02 It sounds like you are saying [xxx], is that correct / did I understand correctly?

03 **Mirroring:** repeat part of the sentence with a question mark.



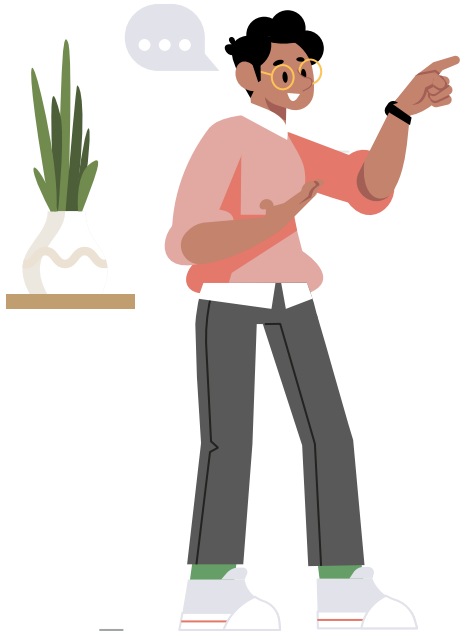
Recalling Past Experience



Please give me / think of an example of [xxx]?

Show me how you did [xxx]?

One Last Thing



Sentence Starters

- ____ anything you would like to add?

- Would you like to talk about a specific topic ____?